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## **Cost Reduction Results, Crisis Management (Down-Sizing)**

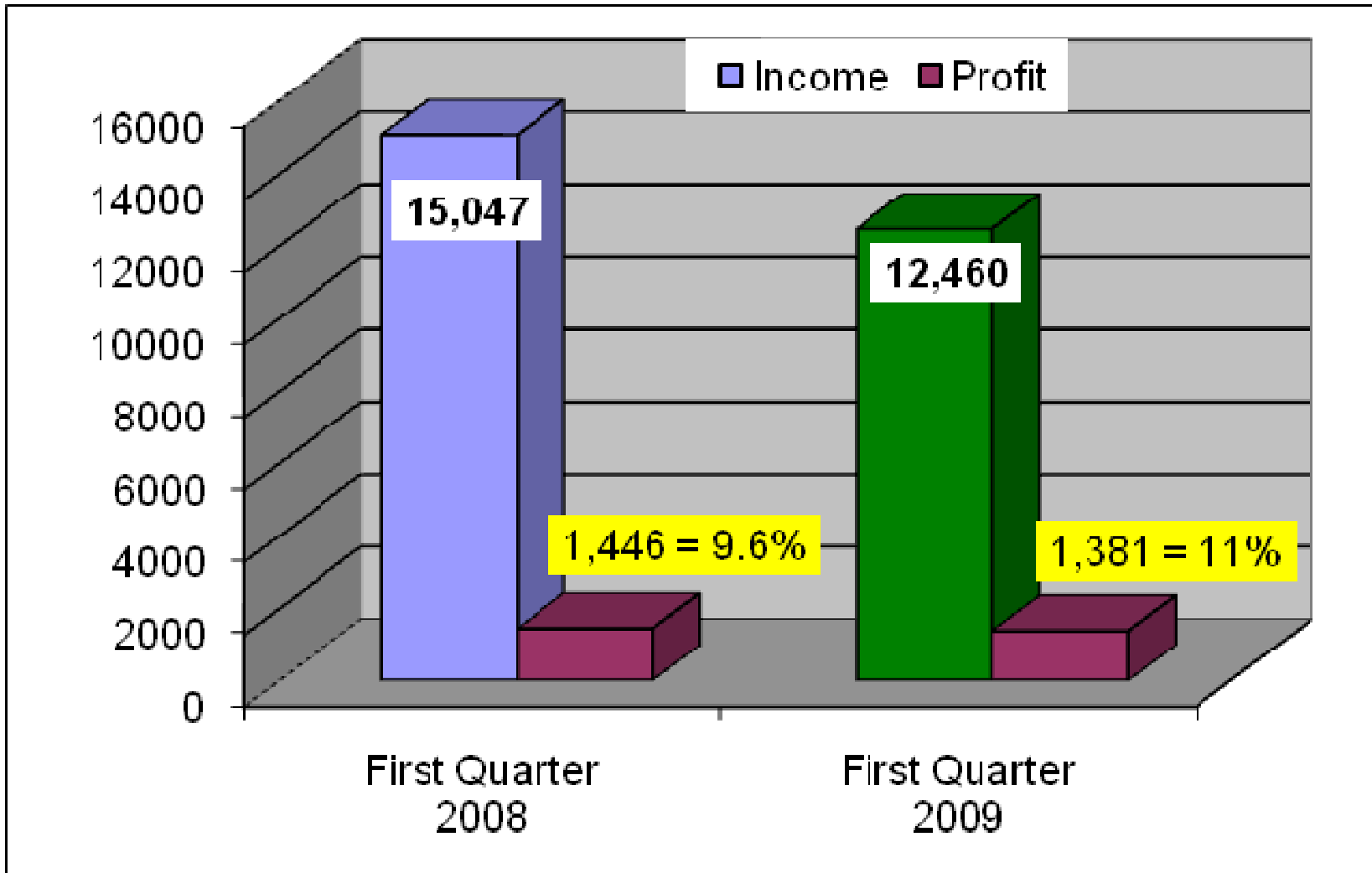
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**Ofer Yuval**

**The data presented shows the results of down-sizing  
and crisis management activity, in a medium-sized  
industrial company**



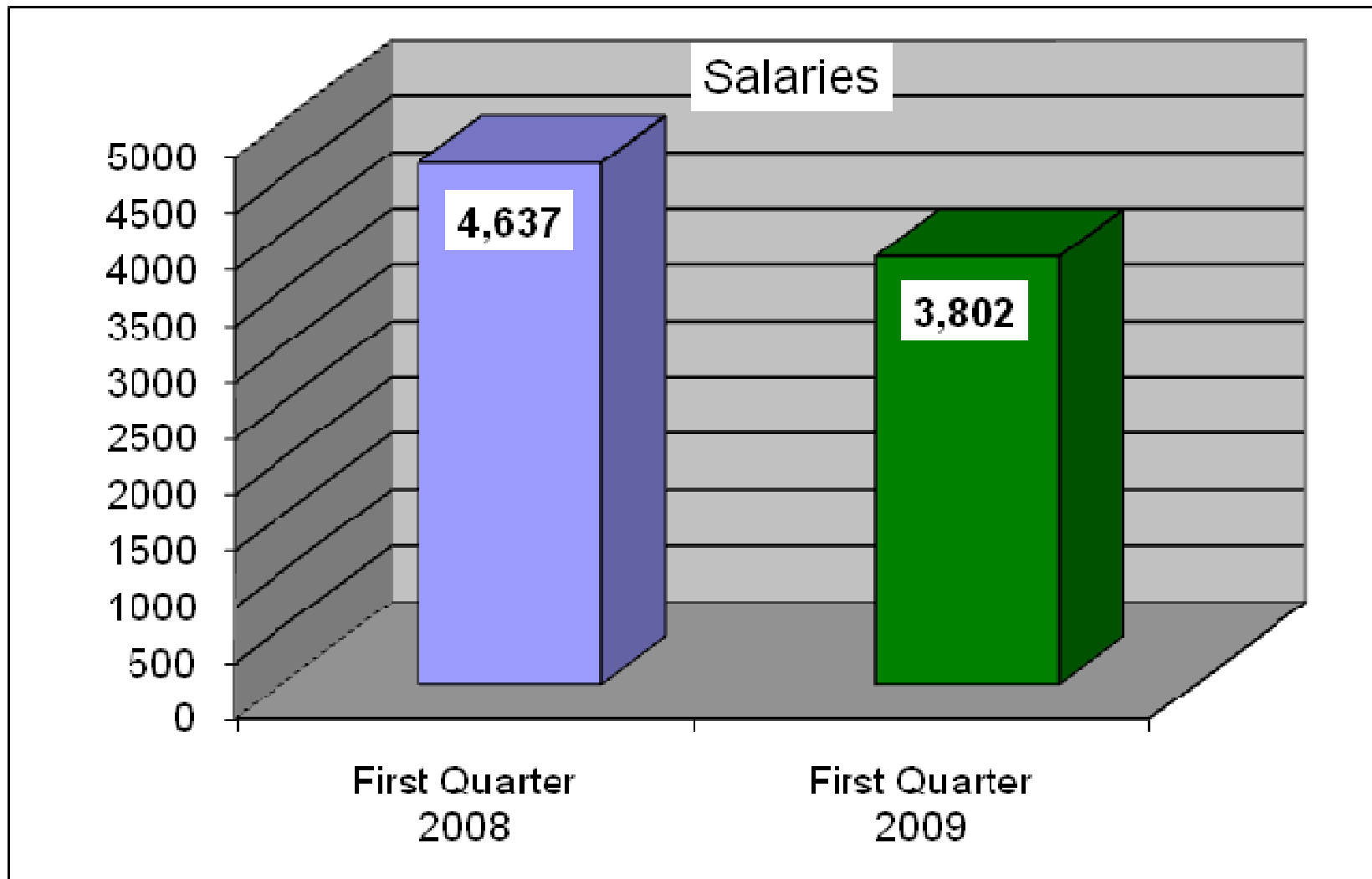
# Income & Profits



**If an expert says it can't be done, get another expert. (David Ben-Gurion)**

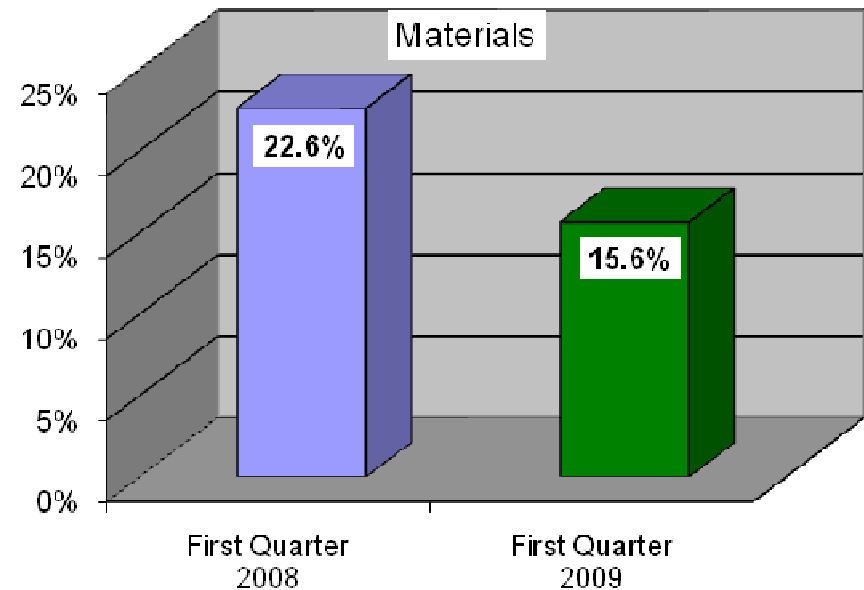
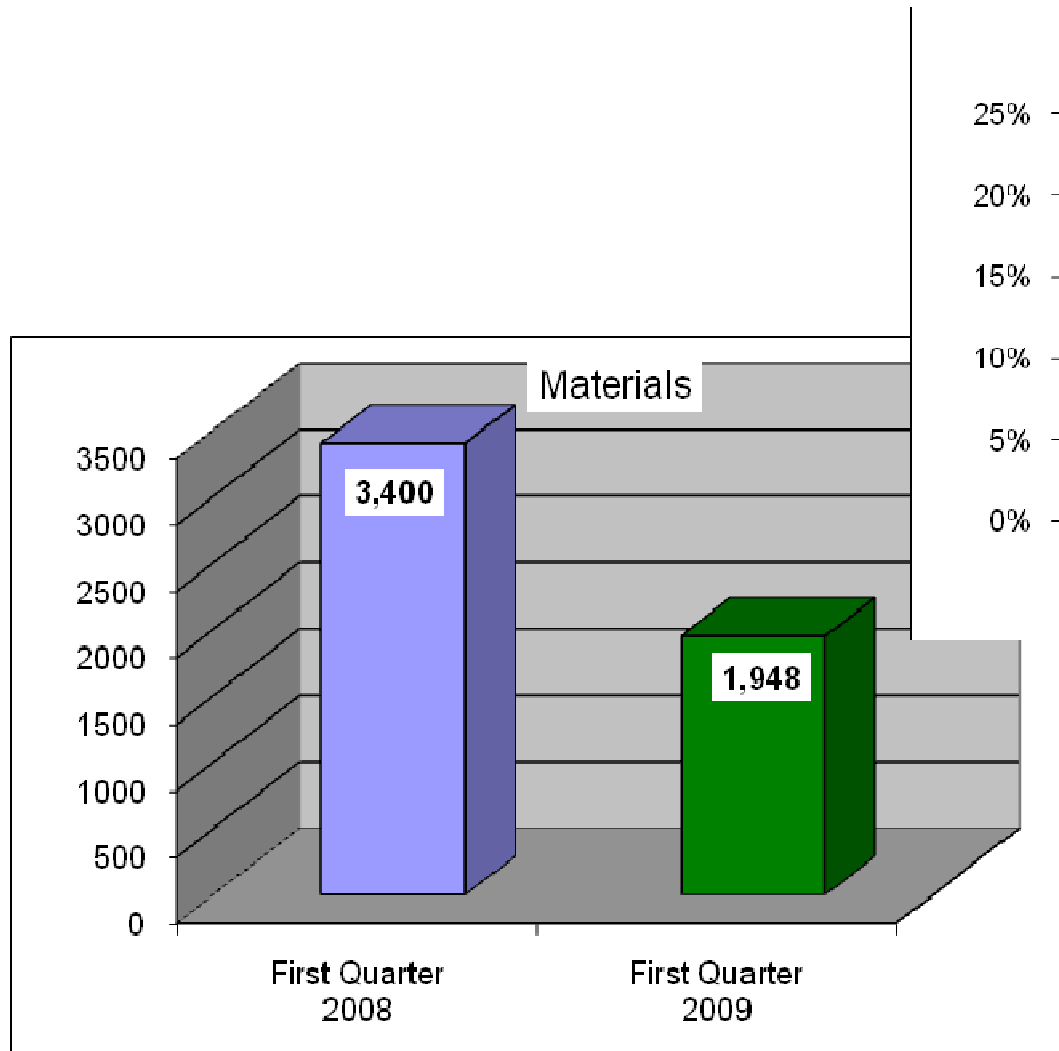


# Salary Expenses



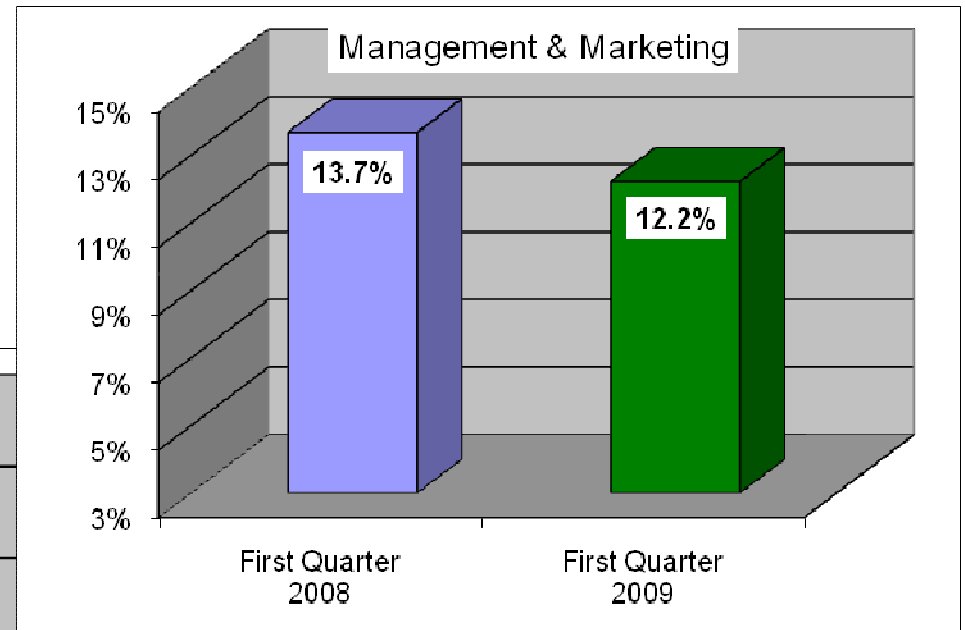
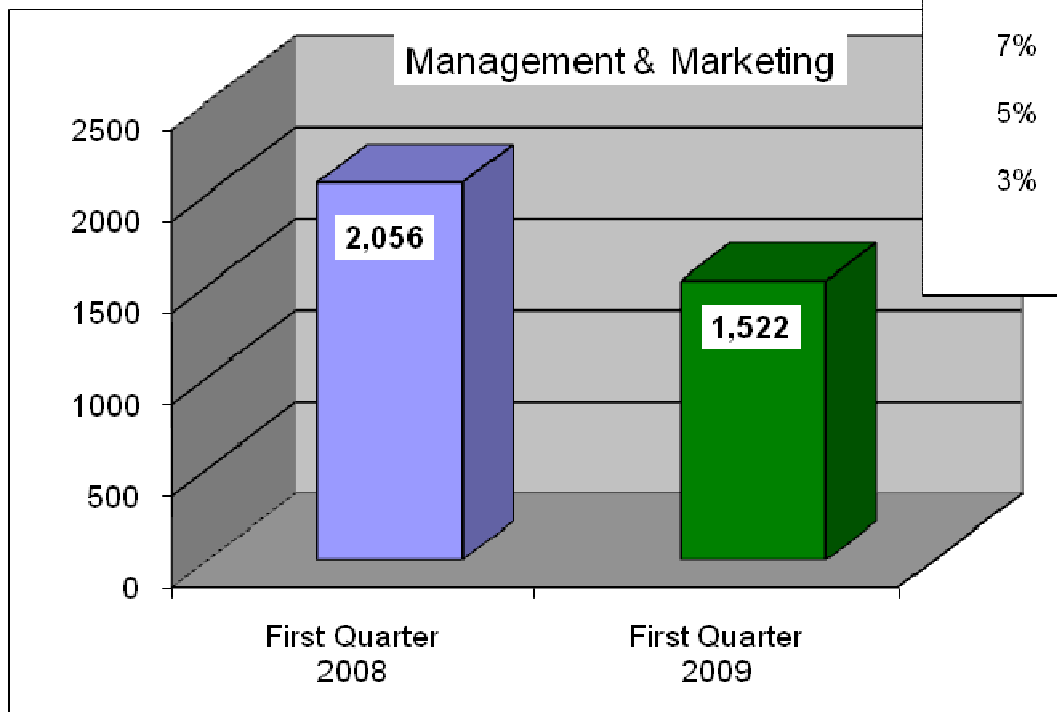


# Cost of Raw Materials



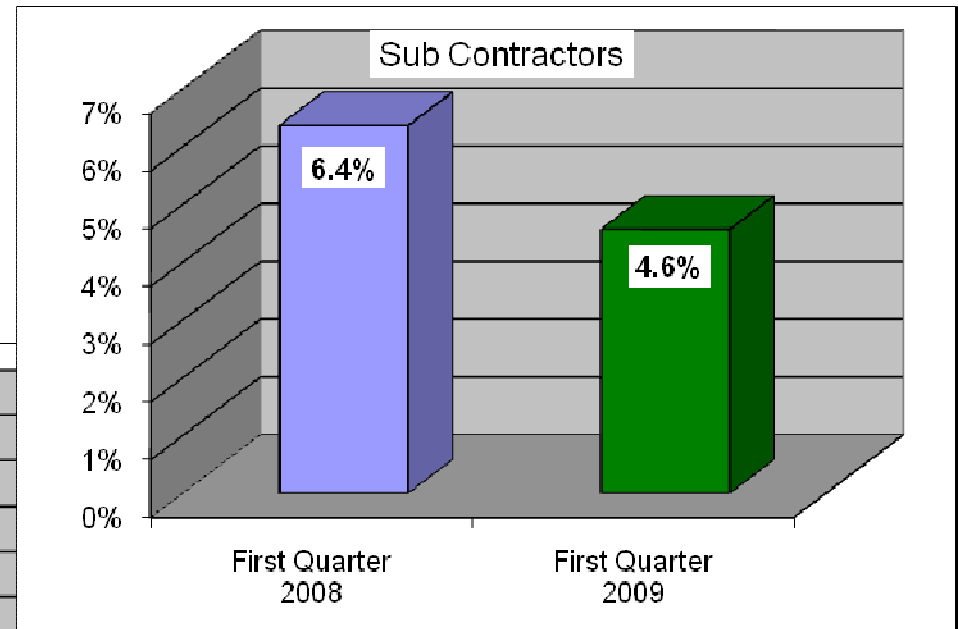
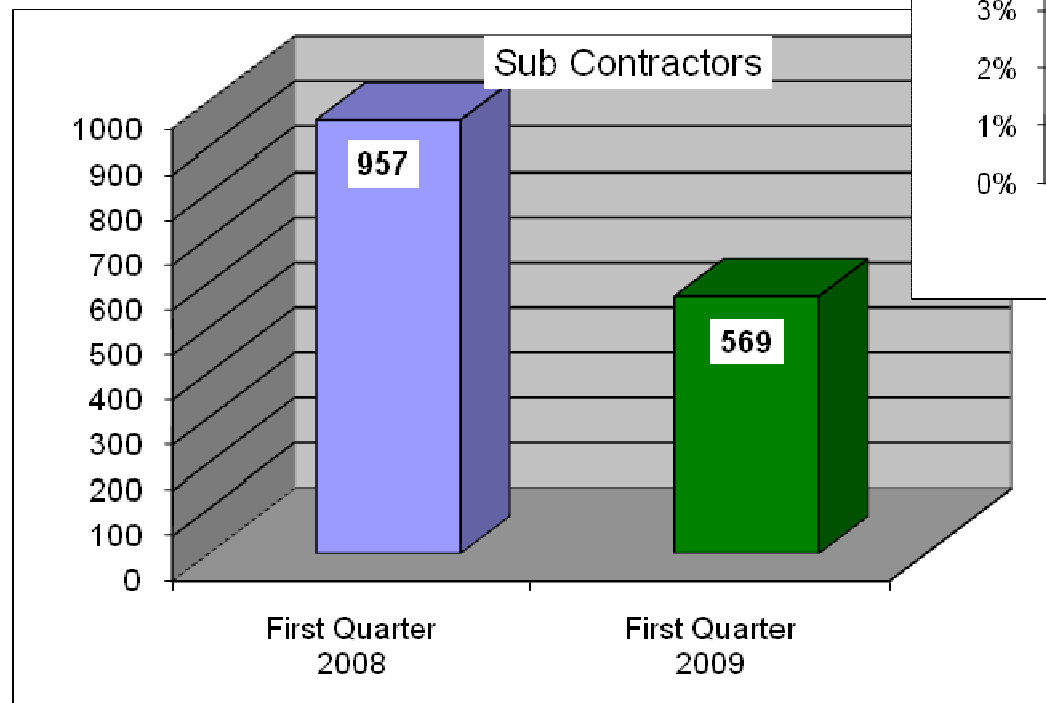


# Management & Marketing Expenses



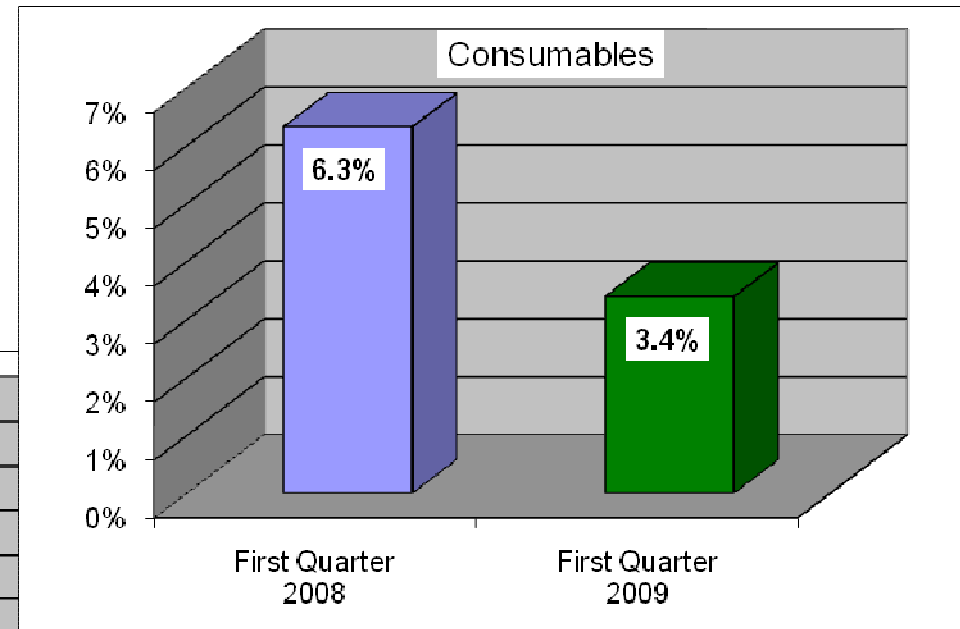
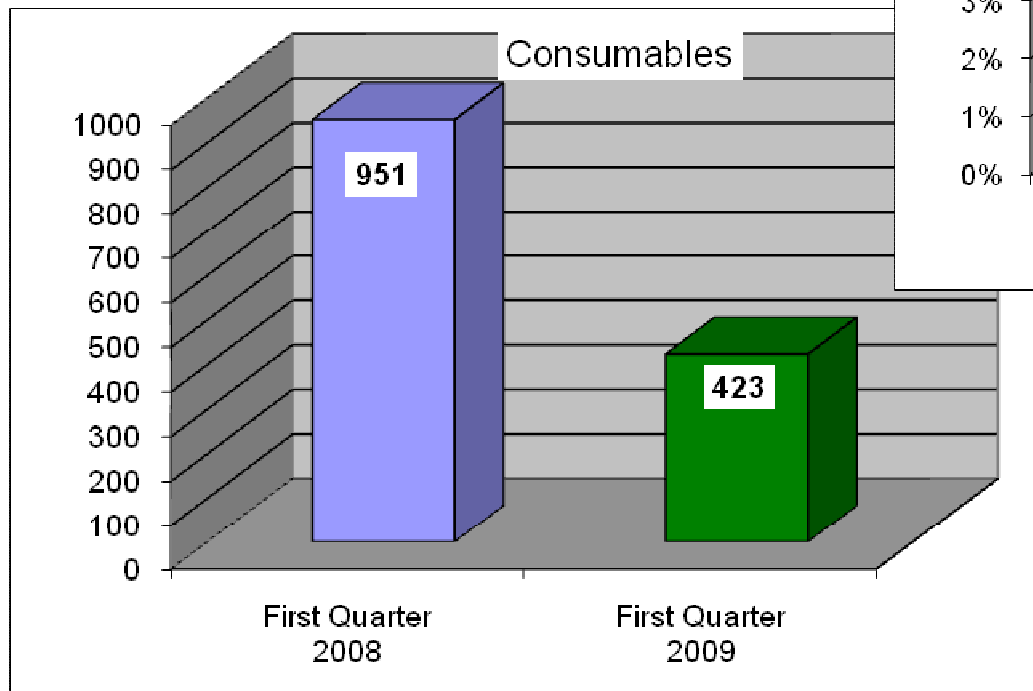


# Sub-Contractors Expense



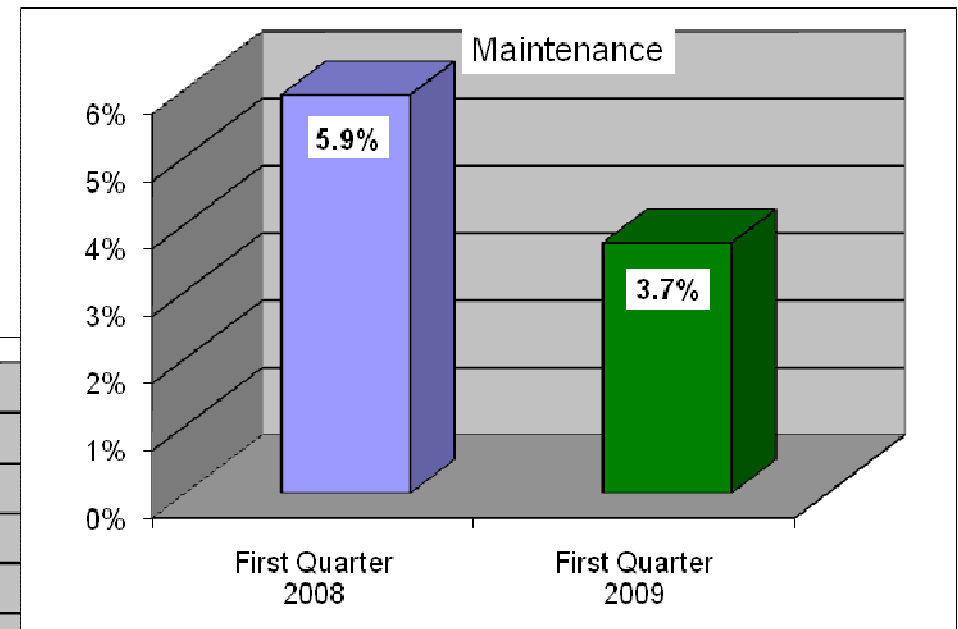
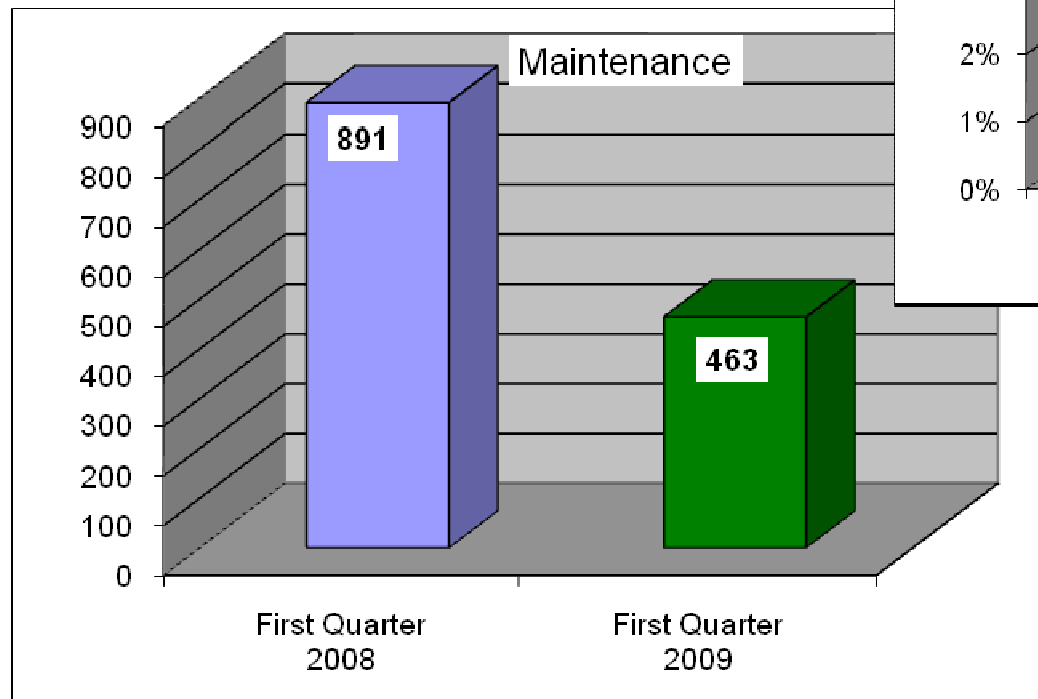


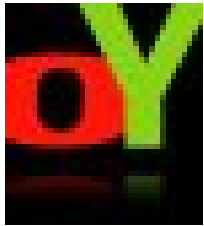
# Consumables Costs





# Maintenance Costs





## Ofer Yuval



[oy.consulting@gmail.com](mailto:oy.consulting@gmail.com)



+972-(5)-44992515



<http://oymc.tk>



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